

RemZzzs table tent promotional, first side. Custom "Made in USA" mark.



RemZzzs table tent promotional, second side.



RemZzzs table tent promotional, second side.



Internal persona ID marks & colors to compliment logo.



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#### **Persona Icon Color Specifications**











Twilight 2617 C

Pasture 359 C

Dream Bay 284 C

Blue Dipper 2756 C

This palette has a friendly disposition and stirs curiosity. It conveys a sense of exploration and newness, while being anchored by stability. These concepts reinforce the values within the vision of our brand.

**Fresh & Inviting** 



#### **PASTURE**

#### LAVENDER

Purple colors evoke a sense of peace, creativity and wisdom.

#### **DREAM BAY**

Light blue colors relay refreshing, cleansing, and stability.

#### **BLUE DIPPER**

Blue colors show dependability, strength depth, and steadyness.



#### **Persona Icon Descriptions**









- EARTH Consumers are the bedrock of what we do. They are the mountain of stability, and the tower of opportunity. The foundation that inspires all of our efforts, Consumers are our dreamers and the ones who motivate us to achieve superior customer service and satisfaction.
- WIND Resellers are the fresh breeze for Consumers who are searching for solutions. The answers for many Consumer issues are blowing gently, when our product calls from the DME shelf. Resellers are a vital part of our Consumer renewal process. Just as the wind pollinates crops, Resellers fertilize the soil of our opportunity.
- WATER Referral Sources are the fluidity that set a course in motion. They are Doctors, Respiratory Therapists, and Sleep Labs who carve a reliable course for consumers, resellers, and distributors steadily over time. Referral Sources reinforce the benefits of our product and are a valuable element of our client base.
  - FIRE Distributors are the North Star, that orients our Resellers in a sky filled with stars. With so many options for CPAP support, Distributors provide direction by promoting the benefits of our product. They fulfill exclusive agreements with us because they are forward thinkers who want to be current in the CPAP market.



Color Palette: Fresh & Inviting

Twilight 2617 C Pasture 359 C Lavender 264 C Dream Bay 284 C Blue Dipper 2756 C



#### www.RemZzzs.com

RemZzzs.

# RemZzzs

### Let yourself dream again

### A product of Naturs Design, Inc.



**RemZzzs**<sup>®</sup> is the only patented disposable CPAP & Bi-PAP mask liner on the market, made in the USA of 100% hypoallergenic cotton.

## We have been in business for 9 years.

Our annual sales are now over

Naturs De	• Patent Pending Naturs Design, Inc., applied for our patent					is the only patented CPAF mask liner on the market	Þ,	Future focus Growing strategic distributor partnerships
2008	2009	>>	>>	20	13	>>		>>
	We	Began online sales We started our B2C and B2B sales			6 (	• Global reach We sell liners in over 8 co Pending in EU and other		

- Mitigate lost revenue due to non-compliance
- A monthly revenue source
- Reduce noisy air leaks
- Prevent skin irritation and pressure sores
- Promote a comfortable full night of sleep
  - for patient & partner

# **Benefits of RemZzzs®**

## Naturs Design has a variety of mask liners.

Our mask liners fit numerous CPAP masks. Our product offering consists of 29 different SKU's of which there are 8–10 that are most requested.









#### Full Face

We have six SKU's for Full Face masks.

#### Nasal

There are six SKU's for Nasal masks.

#### **Nasal Pillows**

We offer Nasal Pillows in a universal SKU.

#### **Minimal Contact**

We offer one SKU for the Minimal Contact masks.

## **Sales Channels**

We sell to consumers directly through our website.

We supply Durable Medical Equipment stores.

We sell through Resellers on Amazon and other online stores, like .com.

## Direct to Consumer

## Distributors

#### Resellers

# Our clients include...

# Our Minimum Advertised Price (MAP) is **\$** for a 30 day supply.

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